

OMNIDOCK DISTRIBUTOR DIRECT PURCHASE PRICE LIST PRICING TIERS

TIER 1: (1-5 UNITS PER PO)

OmniDock Standard

\$17,500 per unit

OmniDock Mini

\$10,500 per unit

TIER 2: (6-10 UNITS PER PO) - 5% DISCOUNT

OmniDock Standard

\$16,625 per unit

OmniDock Mini

\$9,975 per unit

TIER 3: (11-20 UNITS PER PO) - 10% DISCOUNT

OmniDock Standard

\$15,750 per unit

OmniDock Mini

\$9,450 per unit

TIER 4: 21+ UNITS PER PO) - 15% DISCOUNT

OmniDock Standard

\$14,875 per unit

OmniDock Mini

\$8,925 per unit

PURCHASE INCLUDES

- OmniDock and associated drone hardware for 1 drone type
- Limited 1-year warranty
- 30 days of technical support

ADDITIONAL CONSIDERATIONS

- Shipping costs are not included
- SIM card for LTE connectivity not included
- Hardware for additional drone types available for purchase
- Extended warranty options available for purchase
- Replacement parts available for purchase after warranty period

TERMS AND CONDITIONS

- Purchase Orders (POs) can remain open for up to 6 months for incremental deliveries
- Volume tier pricing applies to total units on a single PO
- A minimum initial delivery of 25% total PO quantity is required to confirm volume tier pricing
- If distributor exceeds their projected volume within the 6-month window, they qualify for the next tier's discount on additional units
- Failure to fulfill the entire PO within the 6-month window may result in price adjustments on future orders
- OmniDock does not advertise or enforce MSRP; distributors have pricing flexibility as value-added resellers
- All prices are subject to change without prior notice
- Pricing effective as of April 14, 2025

ADDITIONAL CONSIDERATIONS

- Standard 1-year limited warranty covers manufacturer defects only
- Physical damage, water damage, and improper use not covered
- Replacements parts beyond warranty period available for purchase
- Extended warranty options:
 - 2-year extended warranty: \$2,500 for Standard, \$1,800 for Mini
 - 3-year extended warranty: \$4,500 for Standard, \$3,200 for Mini

ORDERING INFORMATION

- To place an order, please contact: uas@frontierprecision.com
- For technical support, please contact: unmanned_support@frontierprecision.com

Frontier Precision recommends our subscription model for most customers to ensure ongoing support, updates, and hassle-free operation. Please inquire about our comprehensive subscription options for maximum value and flexibility.