

OMNIDOCK DISTRIBUTOR PRICE LIST

SUBSCRIPTION PRICING TIERS

TIER 1: (1-5 UNITS PER PO)

<u>OmniDock Standard</u>	<u>OmniDock Mini</u>
1 Year: \$12,000	1 Year: \$7,500
2 Year: \$18,000	2 Year: \$11,250
3 Year: \$24,000	3 Year: \$15,000

TIER 2: (6-10 UNITS PER PO) - 10% DISCOUNT

<u>OmniDock Standard</u>	<u>OmniDock Mini</u>
1 Year: \$10,800	1 Year: \$6,750
2 Year: \$16,200	2 Year: \$10,125
3 Year: \$21,600	3 Year: \$13,500

TIER 3: (11-20 UNITS PER PO) - 15% DISCOUNT

<u>OmniDock Standard</u>	<u>OmniDock Mini</u>
1 Year: \$10,200	1 Year: \$6,375
2 Year: \$15,300	2 Year: \$9,562
3 Year: \$20,400	3 Year: \$12,750

TIER 4: (21+ UNITS PER PO) - 20% DISCOUNT

<u>OmniDock Standard</u>	<u>OmniDock Mini</u>
1 Year: \$9,600	1 Year: \$6,000
2 Year: \$14,400	2 Year: \$9,000
3 Year: \$19,200	3 Year: \$12,000

SUBSCRIPTION BENEFITS

All OmniDock Subscriptions Include:

- LTE connectivity within the United States
- Hardware and software upgrades at no additional cost including new drone integrations as they become available
- Rapid replacements in the event of hardware failure
- Priority hardware technical support
- Free shipping within continental US
- Weather station with camera

TERMS AND CONDITIONS

- All subscriptions must be paid in advance
- Purchase Orders (POs) can remain open for up to 6 months for incremental deliveries
- Volume tier pricing applies to total units on a single PO
- A minimum initial delivery of 25% total PO quantity is required to confirm volume tier pricing
- If distributor exceeds their projected volume within the 6-month window, they qualify for the next tier's discount on additional units
- Failure to fulfill the entire PO within the 6-month window may result in price adjustments on future orders
- OmniDock does not advertise or enforce MSRP; distributors have pricing flexibility as value-added resellers
- Pricing effective as of April 14, 2025

RENEWAL POLICY

- Subscription renewals qualify for the same volume tier pricing as new subscriptions
- Renewals processed within 30 days prior to expiration maintain continuous service
- Distributors will receive renewal notifications 90, 60, and 30 days before customer subscriptions expire
- Volume from renewals and new subscriptions can be combined to qualify for higher volume tier discounts
- Lapsed subscriptions may be subject to reactivation fees if renewed after expiration
- If a subscription lapses without renewal, Frontier Precision will cover the cost of return shipping for the dock back to our facility
- End customers must make docks available for pickup within 10 days of subscription expiration

ORDERING INFORMATION

- To place an order, please contact: uas@frontierprecision.com
- For technical support, please contact: unmanned_support@frontierprecision.com

Frontier Precision recommends our subscription model for most customers to ensure ongoing support, updates, and hassle-free operation. Please inquire about our comprehensive subscription options for maximum value and flexibility.